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For immediate publication

IBL signs agreement with Smd-Tec as its new partner for the Benelux

Effective November 1st, 2015, Smd-Tec will represent IBL in the Benelux region. The strong focus on quality and experience of both companies make the perfect mix to offer the best commercial and technical support for the challenging market in the Benelux region.

IBL has been a pioneer in vapour phase technology with almost 30 years of experience. They are market leader in many European countries and the USA, where customers especially value the technological benefit that IBL has to offer. The product range is extensive offering entry level batch machines that can offer the same process reliability as it's bigger production machine systems. Further the range includes inline and vacuum vapour phase and the company holds many patented technologies to offer best in market soldering results.



“At IBL we have only one objective and that is manufacturing the best type of vapour phase machines on the market.” says Andreas Thumm, Managing Director at IBL. “In the Benelux region we see a great potential and are extremely happy to be able to start our partnership with Smd-Tec, which is managed by a dynamic team that has been working in the SMT Electronics industry for over 20 years.”

Smd-Tec has in recent months grown its portfolio to tailor fit the needs of their local customers and market. “The partnership with IBL strengthens our market position and allows us to offer an even greater service to our customers.” says Smd-Tec owner Tom Van Tongelen. “As the market continuously seeks zero defect and maximum quality performance, the need for integrating Vapour Phase becomes a must and the IBL product range is perfectly in line with this need and our companies’ commitment.”

Smd-Tec will be offering full commercial and technical service including installation, training, process support and troubleshooting with its own engineers, therefore offering premium advise and know-how to their local market.

More info on the product range can be found on www.ibl-tech.com and www.smd-tec.be